



PIAUI

# LUÍS CORREIA'S PORT



**Piauí**  
GOVERNO DO ESTADO

UM ESTADO QUE CRESCER  
JUNTO COM SUA GENTE

# LUÍS CORREIA'S PORT

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The proposal of the State of Piauí Government to establish a partnership with the private sector for the construction, operation and exploration of Luís Correia's Port has the objective of the resumption and completion of this important work, fundamental to generate productivity gains to the state, more economic growth and contribution to accelerate development.





PARNAÍBA

LUÍS CORREIA

TERESINA



# CONTEXTUALIZATION

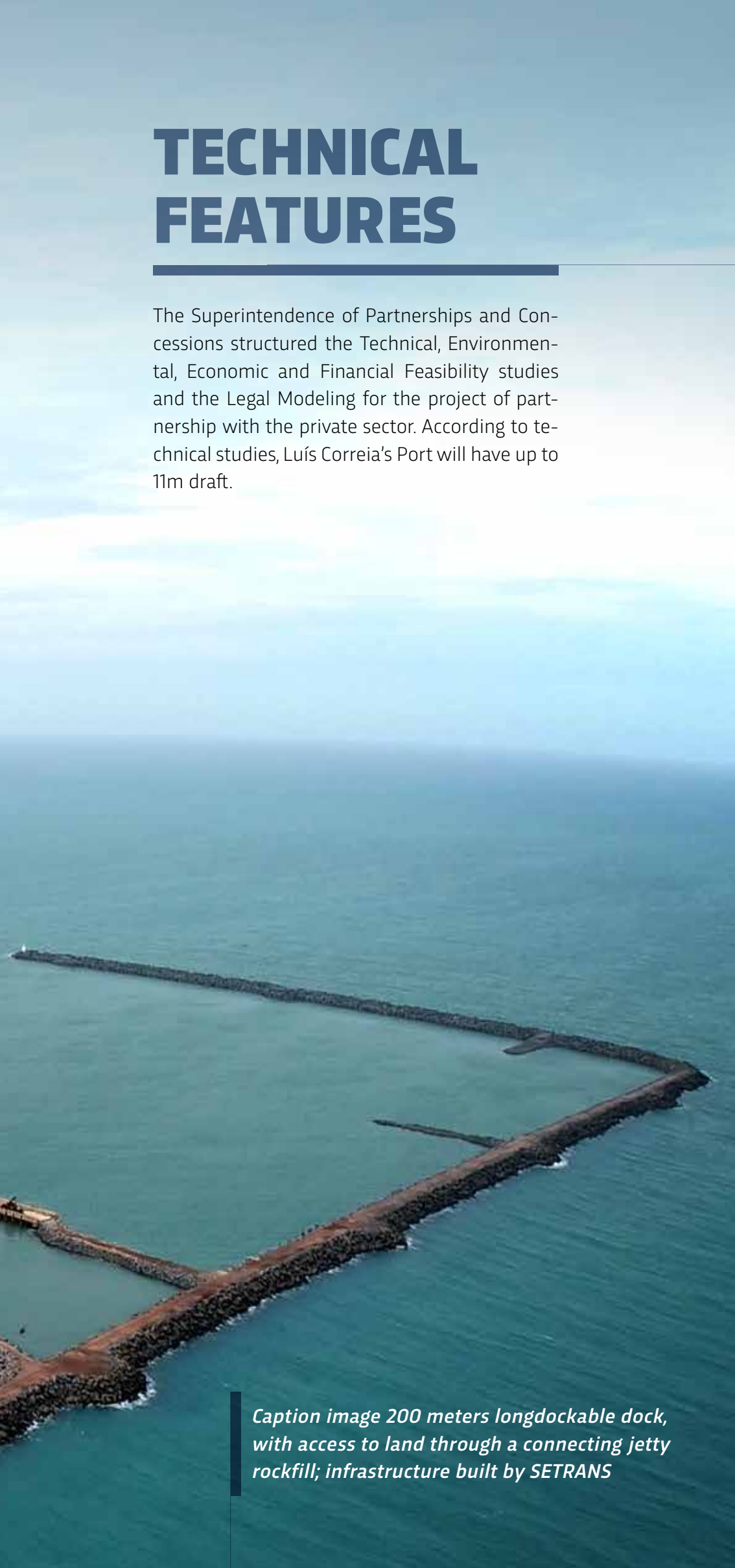
The implementation of the project, in the form of a concession, will allow a complete redesign and positioning of the State in the country's political and economic scenario, especially in the outflow of local and regional production and will help to strengthen the entire productive chain of the State. The Luís Correia's Port will be implanted in Piauí's coast, in the northern part of the state, in the region of the Coastal Plains. The Port will be located 20km from the ZPE - Processing and Export Zone of Parnaíba, 30km from the Coastal Mesas and about 800km from the Cerrados Piauienses region.



# TECHNICAL FEATURES

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The Superintendence of Partnerships and Concessions structured the Technical, Environmental, Economic and Financial Feasibility studies and the Legal Modeling for the project of partnership with the private sector. According to technical studies, Luís Correia's Port will have up to 11m draft.



*Caption image 200 meters longdockable dock, with access to land through a connecting jetty rockfill; infrastructure built by SETRANS*

# ZPE PARNAÍBA

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## PROCESSING AND EXPORT ZONE





The Parnaíba's Processing and Export Zone - ZPE - is located 20km from Luís Correia's Port. There are 313 hectares of area destined to companies of varied profiles. The profile of private investments in the SPA includes drug-chemicals, carnauba wax, babassu, hides and skins, food, precious stones and minerals, biofuels and companies in the area of biotechnology and nanotechnology, as well as the prospect of opening up the services segment in area of information technology. Today the available authorized capacity is for 100 companies, but there is great capacity for expansion. The integration between the two components is fundamental, as the port structure will allow greater investments in production and exports.



# PRODUCTION CHAIN OF THE REGION

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## ASSESSMENT OF DEMANDS

- Based on information obtained from the balance of imports and exports, made available by the Ministry of Industry, Foreign Trade and Services (MDIC), a survey was carried out of the main products exported by the State of Piauí, and comparing the third quarter of 2017 with the one of 2018, one realizes that:
- Piauí's agricultural production harvest in 2017/2018 grew about 65%;
- The area planted in the Piauí's Cerrado increased 693.8 thousand hectares (increase of 22.8%) between 2017/2018.





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**Shredded soybean** 2017: 703,905.2 t / 2018: 1,138,704.2t

**Vegetable waxes** 2017: 5,093,6t / 2018: 4,887t

**Natural honey** 2017: 3,495,1t / 2018: 3,023,1t

**Copper waste and scrap** 2017: 0,0 / 2018: 62t

**Oilcake and other residues from the extraction of soybean oil**  
2017: 11801,3t / 2018: 49,973t

**Fish** 2017: 87.8t / 2018: 36.8t

**Cashew nuts** 2017: 32.2t / 2018: 79.4t

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# COASTAL MESAS

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Located in the northern part of the state, the Coastal Mesas project is located at 30km away from the Luís Correia's Port area.

The project includes 11 cities, which have been receiving investments and serving as the basis for expanding works in infrastructure and technology, as well as the development of agricultural potential through the expansion of the irrigated area: The Coastal





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Mesas project, already in its second phase, will have about 430 irrigated agricultural lots. The expectation is to jump from 900 direct jobs to 6,000 jobs. The total gross revenue of farmers, which in 2017 was R\$ 34.5 million, will exceed R\$ 127 million.

The scenario studied points to the potential of the region and shows that the Port has a growing projection of future cargo demands and an estimate of expansion of its facilities.



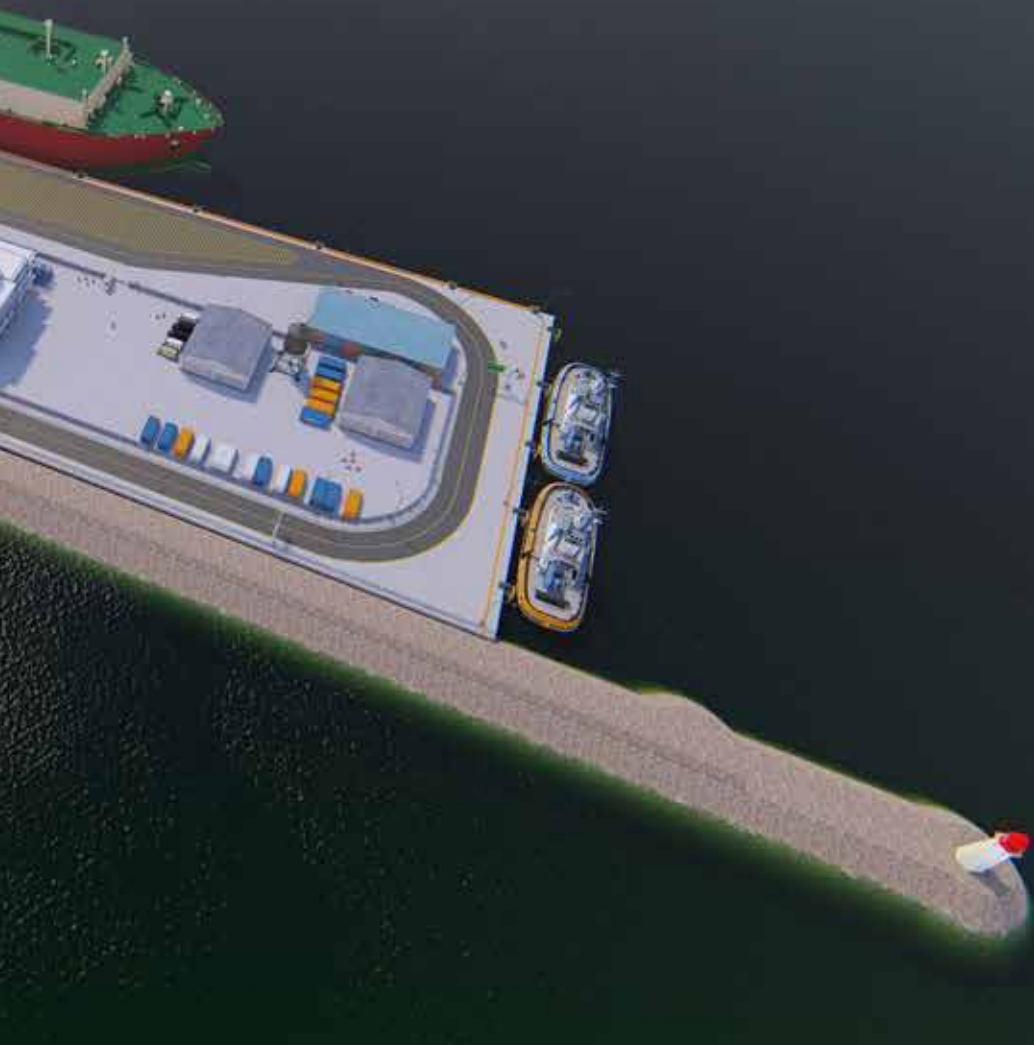


An aerial photograph of a port terminal. In the foreground, there are two large, cylindrical white storage tanks with blue structural elements on top. To the right, a large red and white cargo ship is docked at a pier. Several white trucks are parked on the pier area. The background shows a dark, textured surface, possibly a field or a body of water.

# INVESTMENTS AND MOVEMENT EXPECTATIONS

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Considering the full operation of general cargo, it is expected to carry 1.95 million tons per year. Considering the full operation dedicated to the carry of live cattle, the expectation is that up to 1.48 million pieces of cattle per year will go through Luís Correia's Port. Operational activity is expected to manage the leasing of the port retro-area, which opens the possibility of utilizing an area of approximately 360,000 m<sup>2</sup>, where pre-shipment operations should be carried out, and housing the facilities for ANVISA, Federal Revenue Service , piloting, administration, tugboats, patio regulator, etc.



To manage the previously mentioned operations, the cost table can be presented in a condensed way:

**CAPEX: R\$ 258,293,277.96**

**OPEX: R\$ 7,664,324.99 / year**

Revenue estimates:

**R\$ 23 million / year (general cargo)**

**R\$ 33 million / year (other cargo)**

# LEGAL ASPECTS

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The State of Piauí holds ownership of the management and operation of the Port of Luís Correia-PI, according to Federal Decree 97.216 / 1988, through which the Union grants the concession to the State of Piauí for the continuation of construction, rigging and exploration works of the Port of Luís Correia, for a period of 50 years, that is, until the year 2038. Based on the deadline for the 35-year project, the government will request the term addendum to the permit issued by the Union.

In the bidding process, the PUBLIC BID modality will be applied to the project, with dispute mode the highest percentage of grant, with permission of consortium and foreign companies. This procedure is regulated by Law 8,987 / 95 and Federal Law 8,666 / 1993 and Law 12,815 / 13.







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